



CUSTOMER
Independent
Liquor Group

INDUSTRY
Wholesale
& Distribution



LOCATION
Australia

**GREENTREE
PRODUCT SUITE**

- Financial Management
- Distribution
- Workflow



Greentree puts liquor group in high spirits

Independent Liquor Group Co-operative Ltd had been using the General Ledger module of CBA since 1992 and had not initially chosen to add updates as the CBA system progressed.

Over the years as the group expanded its business, they felt that their CBA system needed to be upgraded to the latest version. This was carried out and gave them a consistently reliable and efficient base for their financial management.

To further keep pace with Group's growth, Independent Liquor Group indicated their desire to modernize their systems and move to the Greentree product.

Accountant Stephen Williams says the move to Greentree was prompted by the need for a fully automated accounting system. He says, "The main reason for using Greentree is that it gives us more system integration. It removes the need for manual tasks, therefore making our processes far more efficient and productive."

Today, Independent Liquor Group has over 600 member liquor shops and hotels in New South Wales, Victoria and Queensland. The main businesses are the wholesaling and distribution of wine and spirits, and the promotion

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Stephen Williams, Accountant, Independent Liquor Group

of various buying groups. They have operated for 27 years and turnover in excess of \$180M. They will use Greentree for inter-company reporting across the group.

As part of the implementation, Greentree will interface with Independent Liquor Group’s own industry specific system. Williams explains, “Incorporating data from different sources is time-consuming, with Greentree it should be easier. The ability to upload and download data to and from Greentree and our internal system is vital for our business.”

The team at the NSW based Greentree Business Partner has successfully migrated

the CBA system to Greentree. There have four users using the full suite of financial modules. “The Windows functionality is so user friendly. We see great potential in using the general ledger, cash receipting, fixed assets and creditor features to the maximum” says Williams.

Whilst still in the early stages of implementation, the move to Greentree is seen as a positive step for Independent Liquor Group. Williams concludes, “There is no question about it, Greentree gives us more scope to improve processes. Just after the initial training we can already see the vast benefits we will get from Greentree.”



ABOUT INDEPENDENT LIQUOR GROUP CO-OPERATIVE LTD

Independent Liquor Group has over 600 member liquor shops and hotels in New South Wales, Victoria and Queensland. Their main businesses are the wholesaling and distribution of wine and spirits, and the promotion of our various buying groups. They have operated for 27 years and have a turnover in excess of \$180M. Independent Liquor Group operates within a co-operative structure with Buying Members and Supplier Members. Buying Members are typically liquor retailers: stores, pubs, restaurants and clubs. Supplier Members are the larger wineries, distilleries and brewers that operate in Australia.

For more information visit www.ilg.com.au

ABOUT GREENTREE

Greentree International specialises in developing highly effective business management software solutions. The Greentree product has been developed by the authors of CBA, arguably the most successful business software package for small to medium sized businesses in Australia and New Zealand.

In choosing Greentree you are selecting a business system that will truly empower your organisation today and grow with you into the future. The Greentree Partner Network provides a highly skilled local support team that will ensure you achieve tangible business benefits. Greentree has also been recently recognised as a global 'Rising Star' by MIS magazine Australia.

For more information visit: www.greentree.com

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